

# THE GROUP CHAT

*your monthly dose of TPG happenings & more!*

## A RECORD-BREAKING MONTH FOR TPG!

# 44

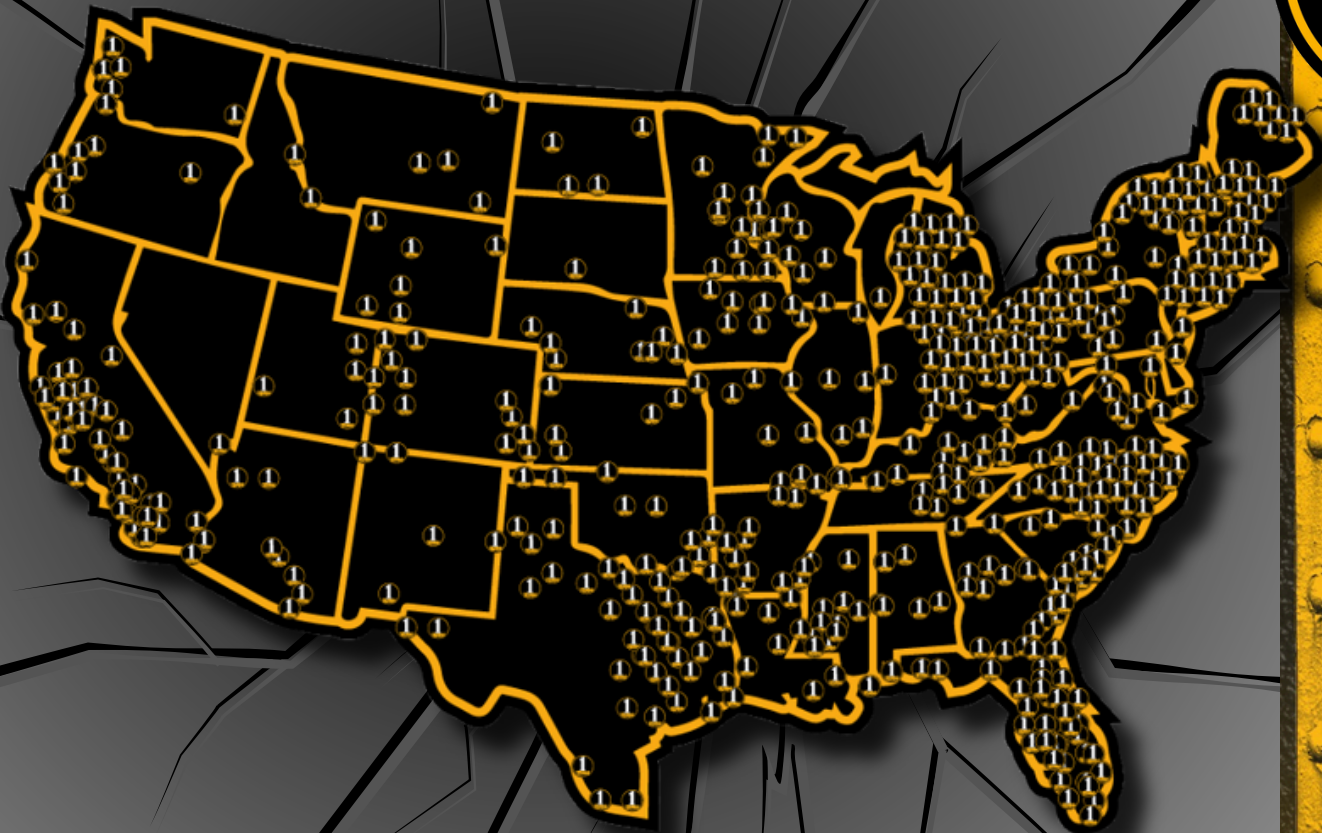
DIFFERENT STATES

# 220

JOBS COMPLETED

# 55

CLIENTS SERVED



SEPTEMBER 2024  
Volume 17

### UPCOMING EVENTS

- IFMA World Workplace  
October 9-12
- C-BuildPoint  
October 20-23
- NFMT Remix  
October 28-30

### HAPPY BIRTHDAY

- Miles Gonzales  
September 3rd
- Tony Hoogheem  
September 11th



### HAPPY WORK ANNIVERSARY

4  
Trisha Lamy

2  
Paige Perkins  
Miranda Rowe  
Mike Aceti  
Jenna Raisley  
David Stepanian

1  
Hanna Meyer  
Chad McLaughlin  
Alyssa Gallagher



# SEPTEMBER SHOUT OUTS

## OPERATIONS

THANK **1** TEAM YOU!

*"Michael did a fantastic job hitting schedule dates and was top-notch with all communication!"*

-MIKE ACETI

National Account Executive

*"Mike Holverson and Mike Kulver did a great job on a Whole foods project in Omaha, NE!"*

-MIKE ACETI

National Account Executive

*"I get so excited when I receive a job around the Orlando area, because I know Brian is going to absolutely knock it out of the park!"*

*He is so quick with this bid turnaround time, while providing exceptional pricing and quality of work. We don't know how you do it, but we are all so thankful for you!"*

-LAURA GONZALES

National Project Coordinator

Total Jobs Scheduled

**181**

Total Jobs Sourced

**289**



**MICHAEL STEVENS** ASPHALT SERVICES



**MIKE HOLVERSON & MIKE KULVER**

PARKING AREA MAINTENANCE



**BRIAN HAYES**

CENTRAL FLORIDA PARKING LOT MAINTENANCE

David Stepanian  
80



Alyssa Gallagher  
63



David Stepanian  
73



Laura Gonzales  
35





# INSIDE THE GROUP

SEPTEMBER 2024



## CORE VALUE OF THE MONTH:

# SELFLESS

True leadership is a selfless act.

At The Pavement Group, we believe in the power of teamwork, and no one embodies that more than

## JENNA RAISLEY

Celebrating two years with us last month, Jenna exemplifies all of our core values, especially selfless.

Whether it's stepping into new roles or handling unexpected challenges, Jenna is the ultimate team player. Her willingness to dive into any responsibility with ease, flexibility, and a positive attitude has made her an invaluable part of the team. No matter what comes her way, she's always ready to help out, making sure the job gets done with tenacity and care.

*"We appreciate everything you do, Jenna—thank you for being a shining example of what it means to be SELFLESS and a true team player!"*

—CHAD MCLAUGHLIN  
Director of Operations



## PROJECT SPOTLIGHT:

 MURFREESBORO, TN

SCOPE: CONCRETE PARKING LOT REPAIR  
ACCOUNT EXECUTIVE: PAIGE PERKINS  
PROJECT COORDINATOR: LAURA GONZALES  
TEAM CONTRACTOR: TRENTON MILLIKEN  
MILLIKEN CORPORATION LLC

*"We have loved the opportunity to work with Trenton more over these past few months. His communication and attention to detail when quoting jobs for us has been exceptional, especially during this busy time of the year. We look forward to working with him and his team more in the future!"*

*We also greatly appreciate the really nice goodie basket & grub hub gift card!*

**THANK YOU!!**  
—LAURA GONZALES  
National Project Coordinator





## SALES & BUSINESS DEVELOPMENT

Chad also hit the road this month from MA to GA to meet with new clients in Atlanta. At TPG, we appreciate the opportunity to get in-person with our clients and it always proves to be a valuable investment!

### CHAD FAY TOP \$ALES



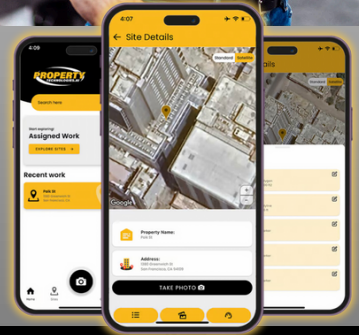
This month was another competitive sales month for the team with Chad Fay finishing the month on top, his 4th time this year, and another \$1 million in approved projects! Paige Perkins was close behind finishing off the month with 30 projects sold!



Jeff Faulhaber led the way with Bids Submitted to almost \$8 million for 2025! A huge month for Jeff and setting up for a big year ahead!



Patrick Ford, Jeff Faulhaber, and Eli Stoehr are San Antonio, TX bound! A first for TPG, the team will be exhibiting at the 2024 IFMA World Workplace October 9th-11th. Property Technologies.ai will be the highlight of the show as we continue to lead the industry with our new app, built to simplify pavement management for portfolio property managers.



DON'T FORGET TO



TO CATCH UP ON ALL THE LATEST EPISODES!